



Uniting technical competency and loyalty

How does collaboration fit in your role at RUAG?

Working together with customers to understand their needs is crucial. Details allow me to accurately align our products with their training goals and tender criteria.

What do you enjoy the most about your role at RUAG?

I love organizing a tender. I create the best possible solution using my first-hand field experience with system deployment.

What challenges you most?

The customer is always right, and Bid Management is very complex! I need to know each customer, each team, each product, plus all the technical requirements in detail.

How do you meet the challenge?

I act as the point of contact between the customer and product teams. I know what both teams need thanks to my extensive technical knowledge and field experience.

Why did you become interested in S&T?

Military service and patriotism are my heritage. Contributing to our security and to saving the lives of those who protect our way of life motivates me.



Anne-Hélène Corgne, Bid Manager, RUAG Simulation & Training

- S&T mission:** Aligning training goals with accurate solutions to save lives.
- Hobbies:** Hip-hop dance; planning community festivals
- Talent:** Organizing and socializing
- Passion:** Collaboration – fostering good will, good relationships and a secure life
- Rule to live by:** Details have an impact

Together
ahead. **RUAG**